

# CASE STUDY

## Desert Ridge®

The Coppola-Cheney Group has leased Desert Ridge Corporate Center I & II since inception.



Desert Ridge Corporate Center I & II  
20830 & 20860 North Tatum Boulevard  
Phoenix, AZ 85050

### Requirement

Lease 274,000 SF of Class A Office Space

### Challenge

- Pre-leasing
- Competing with other quality buildings

### Solution

- Secure a national credit anchor tenant for each phase
- Pursue tenants from six surrounding sub-markets

### Results

- Achieved above pro forma lease rates
- Sold the building at optimal time



Client:



Size: 274,291 SF Total

Property: Desert Ridge  
Corporate Center

To learn how The Coppola-Cheney Group can negotiate your real estate needs please contact us.



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